

## Home@Ease Brings Savings to a New Level with it's \$395 Flat Fee MLS Plan

Mon July 12, 2010

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Toronto, Ontario, Mon July 12, 2010

Home@Ease has continued its string of innovative money-saving plans for the home sellers by introducing a "\$395 Flat Fee MLS Plan". Compared to the traditional 5% commissions charged by real estate agents, the Home@Ease seller can save \$22,226 in commissions and HST on the sale of a \$400,000 home. The company stresses that this plan comes with Multiple Listings Service (MLS).

With the \$395 Flat Fee MLS Plan the sellers does much of the work. The sellers decide how much buyer's agent commission (if any) they will offer when they list the property for sale. Only when the seller's house is sold and closed do the sellers pay any commission to any agent who may have sold their home. The sellers pay no commission if they sell the home themselves. Buyer's and Buyer's agents will be calling the seller directly for information and the seller will be responsible for showing the house, doing any open houses, marketing, follow up, negotiations, etc. The sellers listing will appear on the exact same MLS the local Realtors use, just like any other listing. Buyers and agents will not know how much the seller saved in commission. Basically the sellers are paying \$395 plus whatever buyer's agent commission they decide to offer.

Home@Ease also has a 1% FULL SERVICE Plan where the company charges the seller 1% of the final sale price to handle the entire process. Basically it's hassle-free selling because it's FULL SERVICE and ONE-STOP. The seller pays Home@Ease 1% for the listing fee and the seller can decide how much buyer's agent commission (if any) they will offer when they list the property for sale.

"Home@Ease always said its mission meant it would continue to lower costs for the consumer," said Jerry Celenza, President, Home@Ease Realty Inc. "This is another major step in that direction. But Home@Ease's commitment to the customer means that none of the service provided by Home@Ease is compromised."